## **SYLLABUS**

UNDERSTANDING CONFLICT AND PLANNING FOR SUCCESSFUL COLLABORATION Course 1 of 2 in the Fundamentals of ECCR series

## **OVERVIEW**

Environmental collaboration and conflict resolution (ECCR) requires a broad range of skills and abilities including: understanding the key principles of ECCR; assessing the situation; project implementation and management, communicating effectively to build and maintain working relationships; and finding workable solutions by negotiating from an "interest-based" perspective to satisfy the diverse interests of all parties.

This participatory and interactive course will help develop awareness of the many facets of ECCR including: analyzing, organizing, and determining steps in implementing environmental conflict resolution and collaborative planning processes; fundamentals of Interest-Based Negotiation (IBN); basic communications survival skills, and available resources. This training exposes participants to the broad range of concepts and skills that one must have to effectively initiate ECCR processes.

## LEARNING OBJECTIVES

The objectives for this training include:

- Develop an awareness of the field and practice of Environmental Collaboration and Conflict Resolution
- Learn a framework for an ECCR problem solving process
- Practice assessing the issues and stakeholders before beginning the Collaborative Process to develop an appropriate collaboration and or conflict resolution process
- Learn effective conflict management concepts, particularly Interest-Based Negotiation
- Understand the different functions and responsibilities of the facilitator
- Develop basic communication skills that help foster long-term collaboration and better manage conflict

## **TOPICS**

This course introduces the following topics:

- Environmental Collaboration and Conflict Resolution
- Interest-Based Negotiation
- Understanding Conflict
- Communicating for Understanding

Page | 1 Udall.gov

# **SESSION OUTLINE**

## UNDERSTANDING CONFLICT AND PLANNING FOR SUCCESSFUL COLLABORATION

#### SESSION 1: INTRODUCTION AND FUNDAMENTALS

## WELCOME AND INTRODUCTIONS

- 1. Welcome
- 2. Objectives of Course
- 3. Agenda and Materials
- 4. Introduce the National Center

# THE FUNDAMENTALS: OVERVIEW OF ENVIRONMENTAL COLLABORATION AND CONFLICT RESOLUTION (ECCR)

- 1. Overview of Environmental Collaboration and Conflict Resolution
- 2. Principles of ECCR
- 3. Applications and Benefits of ECCR

## THE FUNDAMENTALS: COLLABORATION AND CONFLICT

- 1. Sources of Conflict
- 2. Conflict Management
- 3. Degrees of Collaboration

## SESSION 2: COLLABORATIVE COMMUNICATION

## OVERVIEW OF INTEREST-BASED NEGOTIATION

- 1. Elements of Interest-Based Negotiation
- 2. Positions vs. Interests

## OVERVIEW OF INTEREST-BASED NEGOTIATION (CONTINUED)

- 3. Developing Criteria
- 4. Brainstorming Options
- 5. Mutually Beneficial Solutions

## COMMUNICATING FOR UNDERSTANDING

1. Effective Listening

## COMMUNICATING FOR UNDERSTANDING (CONTINUED)

- 2. Responding Productively
- 3. Non-verbal Communication
- 4. Asking Questions

## SESSION 3: ASSESS THE SITUATION

## ASSESSMENT OVERVIEW

- 1. What is an Assessment?
- 2. Benefits of Assessments
- 3. Factors that Support Collaborative Success

#### ASSESSMENT DEVELOPMENT STRATEGIES

- 1. Exploring Relational, Procedural, and Substantive Variables
- 2. Assessment Interview Design

## ANALYZING AND REPORTING THE ASSESSMENT RESULTS

- 1. Highlighting Areas of Agreement/Disagreement
- 2. Reporting Assessment Results

### SESSION 4: CREATE A COLLABORATIVE ENVIRONMENT AND FACILITATE THE SOLUTION

## UNDERSTANDING YOUR CONFLICT STYLE

1. Kraybill Conflict Styles

#### PROCESS DEVELOPMENT

1. Using Assessment Results to Design a Process

## UNDERSTANDING CULTURE AND GROUP DYNAMICS

- 1. Team Development Stages
- 2. Cross-Cultural Variables

## DEVELOP A PRODUCTIVE MEETING PLAN

1. Developing a Facilitator's Agenda

SESSION 5: UNDERSTANDING ROLES IN A MEETING, COLLABORATION CLINIC, AND WRAP UP

## UNDERSTANDING ROLES IN A PROCESS AND WORKING WITH A THIRD-PARTY NEUTRAL

- 1. Meeting Roles
- 2. Facilitation Options

#### OPEN FORUM COLLABORATION CLINIC

1. Discuss New Ways of Thinking About Challenges and Learn From Other Participants

## COURSE WRAP UP

- 1. Questions
- 2. Wrap-up

Page | 3 Udall.gov